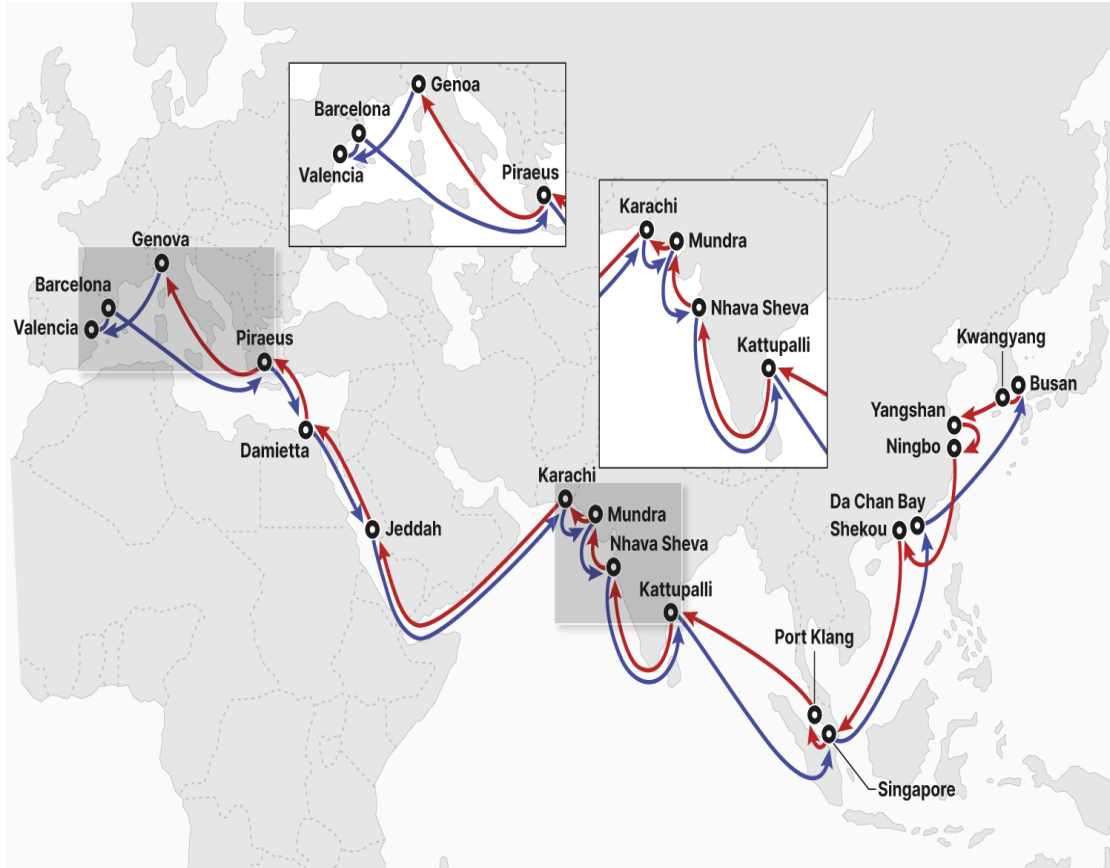




## FIM Service Presentation

# FIM (Far East- INDIA- Mediterranean)

## 1) Introduction of FIM



### Service Product Profile

- ▷ Service Coverage : ① Far East – India ② Far East - MED ③ India - MED
- ▷ Service Type : HMM Standalone Operation
- ▷ Vessel Deployment & Duration : 12 Vessels \*10K/8K
- ▷ Commencement : HMM Blessing /2023.08.06@KRPUS
- ▷ Competitive advantage :
  - ① Standalone service; Best flexibility of special cargo and heavy-weight cargo ; Prompt feed-back of any inquiry(DG, OOG)
  - ② Market Competitive transit times



### T/TIME

	PUS	YSA	NBO	SHK	SIN	PKG	KAT	NSA	MUN	KHI	JED	DAM	PIR	GOA	VLC	BCN
PUS		3	4	7	11	12	15	20	22	23	29	32	35	38	41	44
YSA	80		1	4	8	9	12	17	19	20	26	29	32	35	38	41
NBO	78	82		2	6	7	10	15	17	18	24	27	30	33	36	39
SHK	76	80	81		4	5	8	13	15	16	22	25	28	31	34	37
SIN	72	76	77	80		1	4	9	11	12	18	21	24	27	30	33
PKG	71	75	76	79	83		3	8	10	11	17	20	23	26	29	32
KAT	67	71	72	75	79	80		4	6	7	13	16	19	22	25	28
NSA	62	66	67	70	74	75	78		1	2	8	11	14	17	20	23
MUN	60	64	65	68	72	73	76	81		0	6	9	12	15	18	21
KHI	59	63	64	67	71	72	75	80	82		5	8	11	14	17	20
JED	53	57	58	61	65	66	69	74	76	77		2	5	8	11	14
DAM	32	35	39	46	23		18	15	29	09	03		0	3	9	11
PIR	34	37	41	48	25		20	15	13	11	05	01		1	2	5
GOA	43	46	50	57	34		29	24	22	20	14	10	08		1	4
VLC	40	43	47	54	31		26	21	19	17	14	07	05	79		1
BCN	38	41	45	52	29		24	19	17	15	09	05	03	77	80	

### Rotation

Busan > Kwangyang > Yangshan > Ningbo > Shekou > Singapore > Port Klang > Kattupalli > Nhava sheva > Mundra > Karachi > Jeddah > Damietta > Piraeus > Genoa  
 Valencia > Barcelona > Piraeus > Damietta > Jeddah > Karachi > Mundra > Nhava sheva > Kattupalli > Singapore > Da Chan Bay > Busan



## 2) Introduction of FIM : T/Time Comparison

### ✓ FIM major sector T/TIME

Head haul POL / POD	INDIA			MED			
	KAT	NSA	MUN	PIR	GOA	VLC	
Far East	PUS	15	20	22	35	38	41
	SHA	12	17	19	32	35	38
	NGB	10	15	17	30	33	36
INDIA	KAT				19	22	25
	NSA				14	17	20
	MUN				12	15	18

Back Haul POL / POD	INDIA			Far East			
	MUN	NSA	KAT	PUS	SHA	NGB	
MED	PIR	13	15	20	34	37	39
	GOA	22	24	29	43	46	48
	VLC	19	21	26	40	43	45
INDIA	MUN				21	24	26
	NSA				18	21	23
	KAT				13	16	18

### ✓ FIM and MKT SVC T/TIME Comparison

	PUS-NSA	SHA-PIR	SHA-GOA	SHA-VLC	NSA-PIR	NSA-GOA	NSA-VLC
<b>FIM</b>	<b>20</b>	<b>32</b>	<b>35</b>	<b>38</b>	<b>14</b>	<b>17</b>	<b>20</b>
CIX	24						
MD1/MD2		28	32 (MD2)	32 (MD1)			
Market Best & Worst	18~25	29~31	35~43	34~45	13	18~21	16~27